

Name: _____

Cell Phone # _____

Best time to call: _____

Beauty Consultant's Name: _____

What *impresses* you the most about our Company:

- Through the support of Mary Kay Inc., The Mary Kay FoundationSM by the end of 2012 will have awarded \$38 million to domestic violence prevention programs and women's shelters in all 50 states and \$18 million to research for cancers affecting women.
- Since the program's inception, more than 120,000 independent sales force members have qualified or requalified for the use of a Mary Kay® Career Car, or elected to receive the Cash Compensation.
- Mary Kay Cosmetics was founded on the principles of placing your Faith first, Family second and Career third and the Golden Rule Philosophy.
- There are more women in Mary Kay earning over \$100,000/year than any other company in America.
- Knowing our actions today will affect the quality of life for future generations, Mary Kay continuously seeks opportunities to improve our environmental performance and is striving to find ways to be even more sustainable and green.

What accomplishment are you most proud of in your life and why?

If you were to ever consider Mary Kay either PT or FT, why would I consider you a great potential consultant? (why would you be good or how could you serve others/minister to society?)

What do you value most in your life? _____

If you could make an extra \$200-\$2000/mo. working PT in MK, how would that benefit you?

Check the Statements That Best Describe You and STAR the most predominant Statement.



- You'd like to buy all the products you tried today and/or can see the benefit in getting your products at a 50% discount.
- You love your job but it doesn't pay you enough, therefore would like to have something on the side which will give you the flexibility to work when and how many hours you want.
- Your Self Esteem has evaporated. The last few years your energy and time has been consumed by your family. You love taking care of your loved ones but would love to do something just for you.
- In your current place of employment, you have a glass ceiling hanging over you. You know your potential and like the possibilities of advancement if given the opportunity.
- You would like to feel more joy in your life, socialize more, have more girlfriend time and surround yourself with positive women.
- You are starting to think about retirement and looking at your finances and realize what you are currently doing now isn't going to help you retire when you'd like.
- You would like to Travel more, pay less taxes, get out of debt, and be in control of making your dreams a reality but don't know how to start.

- *If 2 or more of the above statements speaks to your heart, you should consider going for a coffee to discuss how the Mary Kay Opportunity can fill your need(s). It's so much easier to make an educated decision after you've heard all the facts. If after you hear the facts & are able to make an intelligent decision, we will respect your decision 100%.*

- *Please rate your interest level:*
1: (I am not ready to make a change)___ 2. (I am intrigued and want to hear more)___
3. (I'm ready to change my future now! How do I get started?)___

- *Referrals of whom you believe needs to hear about this great career opportunity:*
Name: _____, _____, _____
Cell: _____, _____, _____